



30 March 2005

[REDACTED]  
Pollock & Buchan  
20-23 Woodside Place  
Glasgow  
G3 7QF

Dear [REDACTED]

**UPPER SITE AT LENNOX CASTLE: NEGOTIATIONS WITH MESSRS CELTIC**

Thank you for your letter of 22 March 2005. As you note, the negotiations have taken longer than originally anticipated and look likely to take more time to complete. Clearly, your quotation included a capped sum, based on a hourly rate which you modified to £90 per hour + VAT. I appreciate that, having reached the cap you are now flagging up that additional fees will be incurred to bring this transaction to a conclusion. This is a matter which we require to monitor in order that the final fee is minimised.

Yours sincerely

**Tom Campbell**