

5 January 2005

██████████
McClure Naismith
292 St. Vincent Street
Glasgow
G2 5TQ

Dear ██████████

FEE QUOTATION

Lennoxtown Initiative has been approached by a third party wishing to develop the Upper Site at Lennox Castle Hospital for a purpose which would be compatible with the Local Plan designation for the site. This 'greenbelt compatible leisure' use would bring significant benefits to Lennoxtown, and receipts would be applied in terms of the Tripartite Agreement. In addition, I believe that the use would not conflict with the proposed residential development on the Lower site.

The purpose of my letter is to seek from you a fee quotation to act as legal adviser to the Greater Glasgow NHS board in this transaction in terms of the NHS in Scotland Property Transactions Handbook. Given your experience of the legal issues associated with the site in relation to the lower site agreement, the Netherton Oval/Hill properties and the Lennoxtown Initiative Agreement, I would anticipate a fee which reflects your involvement to date. In your quotation, I will require a comparator between your proposed rates, the scale rates and those charged by you in other transactions of this scale. In addition, it would be helpful to have an estimate of a budget for this work. The instruction will involve documenting the legal agreement between the developer and the NHS, liaising with me and the property adviser and attending meetings as appropriate. The anticipated timescales for this are tight and a proposed completion date is around the end of January/beginning of February.

I look forward to hearing from you as soon as practicable.

Yours sincerely



Tom R Campbell
Chief Executive