

5 January 2005

██████████  
Pollock & Buchan  
20-23 Woodside Place  
Glasgow  
G3 7QF

Dear ██████████

### FEE QUOTATION

Lennoxtown Initiative has been approached by a third party wishing to develop the Upper Site at Lennox Castle Hospital for a purpose which would be compatible with the Local Plan designation for the site. This 'greenbelt compatible leisure' use would bring significant benefits to Lennoxtown, and receipts would be applied in terms of the Tripartite Agreement. In addition, I believe that the use would not conflict with the proposed residential development on the lower site.

The purpose of my letter is to seek from you a fee quotation to act as property adviser to the Greater Glasgow NHS board in this transaction in terms of the NHS in Scotland Property Transactions Handbook. Given your experience of the property issues associated with the site in relation to the lower site agreement and the Netherton Oval/Hill properties I would anticipate a fee which reflects your involvement to date. In your quotation, I will require a comparator between your proposed rates, the scale rates and those charged by you in other transactions of this scale. In addition, it would be helpful to have an estimate of a budget for this work. The instruction will involve, liaising with me the legal adviser and the Independent Valuer and attending meetings with the developer and their advisers, as appropriate. The anticipated timescales for this are tight and a proposed completion date is around the end of January/beginning of February.

I look forward to hearing from you as soon as practicable

Yours sincerely



**Tom Campbell**  
**Chief Executive**